Dear Members of the Dual Career ~ Spouse Network,

It is almost May, but spring seems very far away. Hopefully this doesn't become a new saying in Denmark! But despite the recent rain and cold, you can still experience beautiful outdoor Danish sceneries.

Do visit the famous cherry blossom at Bispebjerg Cemetery. The cemetery is pretty big but look for “Søndre Kapel” and then you will find the most photographed spot in Copenhagen these days. If you haven’t done it yet, make sure to visit them soon as they don’t last very long.

Another interesting Danish experience can be visiting “Fælledparken” in Copenhagen at the first of May, International Workers’ Day. Here you can hear music, taste different food and of course listen to political speeches.

If you are looking for a job and a network, we suggest you read this month’s spotlight, where Joseph Brakohiapa, a Management Consultant from Mercuri Urval explains how recruiters and head-hunters work as well as how you can personalise your material.

Finally we would like to thank all of you who attended the first IDCN event at Novo Nordisk, which was a huge success. Many active UCPH spouses contributed and actively participated and several Novo Nordisk employees shared their knowledge about the company and working opportunities.

We suggest you all sign up for IDCN so that you also can become a volunteer and/or be able to join the next event on the 17th of June at Dong Energy. For more information do check out the IDCN website. We look forward to meeting you soon at one of our events.

Mark de Vos & Mary K. Kobia

“It does not matter how slowly you go as long as you do not stop!”

Confucius
We met up with Management Consultant Joseph Brakohiapa from Denmark's largest consultancy firm - Mercuri Urval to get his view on how an HR professional works. We asked him: What is your best advice to jobseekers on how they can approach recruiters and head-hunters? It’s important to be aware of that our business is driven by companies needing our services, not candidates seeking jobs. Don’t get discouraged if recruiters and head-hunters don’t respond at first. I think a good approach is simply to have an informal conversation over coffee to share insights on a particular industry or practice area that could be beneficial to the consultant’s broader understanding.

My advice is be the expert and share your knowledge and also your contacts. That type of generosity is very attractive and often pays dividends. And as a by product the consultant will get to know you, how you present yourself, how you communicate, etc.

What surprises you most about Danish working culture?

I’m from the US and I have been living in Denmark for nearly two years now. My wife is Danish and we came back due to family circumstances. A big surprise is how open people are to speaking with you. The flat hierarchy means even the most senior people will indulge you for a few seconds. They often respond to a crisp proposition that is straight to the point. Use this opportunity. Practice your pitch and go for it!

What is your best advice to jobseekers on how they can personalize their cover letter & CV? In our business we are very interested in people’s motivations, behaviours their skills and experiences. A cover letter is a great way to highlight the ‘why’ of the change you are making - the soft stuff. The CV is good for hard skills based on education and job experience. A good CV should have results in the context of responsibilities. Whatever your experience, there is value in highlighting your success. It’s important to be efficient with words. My rule is always, if I take out a word or phrase, with no loss of meaning, then I don’t need that word or phrase. No more than 2 or three CV pages. If you have 20 years experience you can provide less details on the early years and focus on more recent experiences.

“Having a generic CV is a mistake. It’s vital to customise your material for each job. Using language from the job posting is great to link your experience to the role!”

What do you love most about your job?

I love talking about people, performance and the needs of the business. I get a buzz from interactions with candidates during this process!

What do you think recruiters and headhunters hunt for?

They often respond to a crisp proposition that is straight to the point. Use this opportunity. Practice your pitch and go for it!

What advice do you have for those looking to move to Denmark?

It’s important to be aware of that our business is driven by companies needing our services, not candidates seeking jobs. Don’t get discouraged if recruiters and head-hunters don’t respond at first. I think a good approach is simply to have an informal conversation over coffee to share insights on a particular industry or practice area that could be beneficial to the consultant’s broader understanding.

Please feel free to attend our next International Career Spouse Lunch 11th May, where Joseph will provide you with great job search tips and advice on how to approach recruiters and head-hunters.

This informal and cosy event provides the opportunity for you to ask any questions you may have in this area.

**Spotlight: How do recruiters and headhunters work?**

**How to approach one in Denmark?**

**INTERNATIONAL STAFF MOBILITY (ISM) - INTERNATIONAL CAREER SPOUSE LUNCH 10.00-13.00HRS**

- May 11th - Meeting and getting advice from an HR professional - [Registration](#)
- June 8th - Danish Working Culture - [Registration](#)

**DUAL CAREER ~ SPOUSE JOB SEEKER’S NETWORK**

- Every Thursday 10:30-12:30

Are you currently looking for employment in Denmark? Would you like to share job search goals, overcome barriers and expand your network? Maybe this network is for you? - [Registration](#)

*Please visit our website for more information on all events [www.ism.ku.dk](http://www.ism.ku.dk)*

**INTERNATIONAL DUAL CAREER SPOUSE NETWORK (IDCN)**

- June 17th 11:30—14:30

Partner Event at [Dong Energy](#) - for more information visit the [IDCN website](#)

**WELCOME TO NEW SPOUSES**

- Aglaia Michelakis Greece
- Andrei Nasta Romania
- Chrysoula Matziouridou Germany
- Francesco Russo Italy
- Istvan Banfalvi Hungary
- Ostaizka Azpurua Spain
- Saeed Shakibfar Iran
- Vera Fahrenwaldt Germany

**UPCOMING EVENTS**

**Mama & Papa Club**

Every 2nd Thursday

May 12th from 9:45 to 11:00

Visit to a Danish Nursery. What is the everyday life like in a nursery and what can you expect as a parent?

April 26th from 13:00 to 15:00

Leisure activities for children in Copenhagen

Which activities are offered to families with children? How do you use these public services (like gyms, pools, playgrounds)? [Register using this link](#)